# Acumatica
The Cloud ERP

Procure-to-Pay (P2P)
for Manufacturers and Distributors

The procure-to-pay process for manufacturers and distributors encompasses four phases and twelve unique steps. Take control with a future-proof ERP application with business intelligence, machine learning, and configurable workflows to streamline and automate the entire procure-to-pay process.
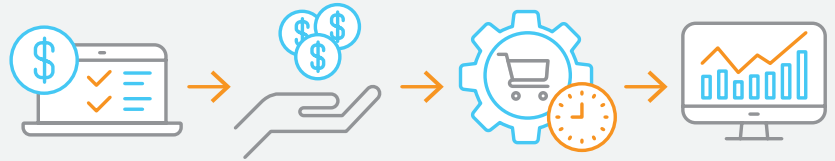
PHASE 1: Preparation

STEP 01 Item Definition

Item Maintenance, **Requisition Management**, Product Configurator, **Matrix Items**, Non-Inventoried Items

STEP 02 Supplier Management

Embedded CRM for **Supplier Relationship Management** with Vendor Items and Discounts, **Advanced Bill/Pay Relationships**, FATCA, VAT, and use tax

Replenishment Setup STEP 03

Inventory Replenishment, Warehouse Transfers, **Material Requirements Planning (MRP)**, Rough-Cut Capacity Planning (RCCP)

PHASE 2: Procurement

STEP 01 Purchase Requisitions

Purchase Requests, **Configurable Approvals Workflow**, Mobile Approvals, **Vendor Bidding**

STEP 02 Purchase Orders

Manual or Automated PO Creation, **Intercompany Buy-Sell Transactions**, Drop-Shipments, **Blanket Purchase Orders**

Receipt of Goods and Put Away **STEP 03**

Warehouse Locations, **Native WMS**, Lot/Serial Tracking, **Barcode Scanning**

PHASE 3: Payment

STEP 04 AP Invoice Automation

AI-Powered AP Bill Recognition, Machine Learning (ML) for Improved Data Mapping, **OCR for Paper Bills**

STEP 05 AP Bill Creation

Multicurrency, Connected EDI Applications, **Configurable Approvals Workflow**, Create Bills from PO Receipts

AP Payment Processing **STEP 06**

Credit Card Payments with Advanced Expense Management, Check or ACH Payments, **Automated Bank/Credit Card Feeds**

STEP 07 General Ledger

Robust Chart of Accounts, Sub-Accounts for Financial Analysis, **Multi-Company Consolidations**

STEP 08 Reporting and Analysis

Embedded Financial Reports, Role-Based Dashboards, **Native Microsoft BI for Advanced Analytics**, flexible Generic Inquiries

Related Processes STEP 09

Purchase Outside Processing for Manufacturing, **Link Costs to Projects and Service Appointments**, Native Document Management, **Fixed Assets with Asset Assembly**

"Another thing that I really liked—and it was a must—the software had to have this—was a Purchase Requisition which Acumatica has. Because, we are a distributor for a lot of our vendors but we have customers that come to us because we try to stay on top of everything for them and they order not only stuff that was stocked but we get them items they have a hard time finding."
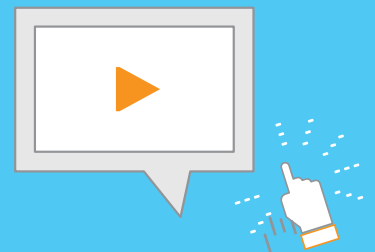
DAN WILKINS, PARTNER, BELL AND COMPANY

LEARN MORE >

Discover Why Businesses Rely on Acumatica to Perfect the Procure-to-Pay (P2P) Process

P2P FOR DISTRIBUTORS >   **P2P FOR MANUFACTURERS >**

ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

Learn more about how Acumatica can work in your business by visiting us online at www.acumatica.com.

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